



### **Turn Refunds Into Opportunities**

Keep your Money Flowing



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### Today's Agenda





### How to Issue a Refund





#### **Issuing a Refund**

- → Find and open the customer's booking
- → Select **Refund** under the **Booking Actions**
- → Select the Full or Partial Refund option
- → (Optional) Check the Send refunded email box
  - to send a notification to the customer
- → Complete the refund!





Example



### Options



### **Alternative Refund Features**

#### Issue a Gift Card

- Select Cancel Booking
- Set the amount to award
- (Optional) Check Send refunded email to include the code
- <u>Help Doc Giving credit using gift</u> <u>cards</u>

#### **Custom Refunds**

- Under **Advanced** in Booking Actions
- Used to log cash, check, or other payment type refunds processed outside of FareHarbor
- Help Doc Issuing Custom Refunds

## **Refund FAQs**







#### **Most Common Questions**

- → How long will it take for the refund to process?
  - 3-5 or 6-10 Business Days\*
- → Can I issue a refund to a different card?
  - The issuer will route the refund for a new or

cancelled card. Otherwise a custom refund or

gift card will be the only option.





### **Related Topics**

#### **Refund Reserve**

- Located under Settings > Bank & Payments
- Used to cover refunds with options for one-time or recurring transfers

#### Online Rebooking & Cancellations

- Allow your customers to rebook or cancel their own bookings based on your policies
- Can issue gift cards in place of refunds and more!

## How to Establish Policy



#### **Cancellation Policy vs. Notes**

#### **Cancellation Policy**

- → Allows you to control how refunds and cancellations are handled by users and customers (if applicable)
- → Think duration
  - 48 hours
  - No refunds
- → Where it is seen:



#### **Cancellation Notes**

- → Communicates your cancelation policy to your customers. Written out verbiage
- $\rightarrow$  Think explanation
  - Sentences
  - Paragraphs
- → Where it is seen:
  - Online bookings
    - Co
      - Confirmation and follow up emails

#### **Recommendations**





Shorten as Much as Possible



#### + New cancellation rule

ii Click and drag to reorder rules. For bookings using this cancellation policy, the first matching rule in the list will be enforced.

When: earlier than 48 hours before availability start time Refund: 100% of company payments and 100% of affiliate payments

Edit

Bookings can always be cancelled during the grace period immediately after creation.

Item cancellation policy			
Default	×	•	+
This policy will apply to all bookings on this item (unless a booking a custom cancellation policy).	g is made by an affiliate	that	has
a custom cancellation policy). I Learn more			

#### Dashboard

- → Settings > info and policies > cancellation policy
- → You can create multiple cancellation policies to pertain to different items
  - Add to items by selecting the item > info and policies > item cancellation policy
  - You can also add item specific notes here



### Where is it seen?



#### Where are my cancellation notes?

#### While booking:

- Listed at the bottom of the checkout page
- Suggest adding it to a FAQ page

#### **After Booking**

• It is also shown on the bottom of the confirmation and reminder emails











## Compass

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To get you started, here are a few to follow up this webinar:

- <u>Refunding a customer</u>
- <u>Managing your Refund Reserve</u>
- <u>Cancellation Policies</u>

#### **FareHarbor Support**

Please contact our **24/7 Support** if you have any questions pertaining to your dashboard!

Email: support@fareharbor.com Phone: (855)495-5551

#### **Help Docs**

Fareharbor **help docs** can be found on your dashboard in the dropdown menu!



# community

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#### Join us at Fareharbor.com/community

Here you'll get to interact with our **FareHarbor experts** and with your fellow **tour/activity/attraction business owners** of all experience levels.

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