

FAREHARBOR

SPARK

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Ramp Up Revenue with the
FareHarbor Distribution Network
& FareHarbor Connect

Rapid Fire



On the Agenda

- FareHarbor Distribution Network (FHDN)
- FareHarbor Connect
- How They Are Different
- How to Join



What is the FareHarbor Distribution Network (FHDN)?

Access

Empowers

**One
Agreement**



Who Is It For?

Anyone with no payment system.
Forget about requests — only deal in
online instant confirmations!

- > You!
- > Traditional Affiliates
- > Bloggers and Vloggers



The Power to **Choose.**



The Directory



Banner for 'Explore the Directory' featuring skydivers. The text includes 'FAIRHARBOR distribution network', 'Explore the Directory', 'Find Tours & Activities to Resell', and a 'VIEW INSTRUCTIONS HERE' button. A 'MENU' icon is in the top right corner.

SEARCH FOR: FILTER BY: Location City Key West X Florida X CLEAR FILTERS

171 Results Found



FHDN Around the Globe



Americas:

6,500+

Tours, Activities, and Experiences

1,174

Affiliates

Europe/UK

4,300+

Tours, Activities, and Experiences

327

Affiliates

KAYAK

 **Just Book it**
NEW YORK CITY



HAWAIIAN 
AIRLINES.

 **DestinationCoupons.com**
Where Saving is a Trip!

tripsavvy

Hijinks



FHDN Benefits



More Bookings

From new sources and on average a 10% bump in bookings (some as high as 25%)



One Agreement

More time doing what you love



Website Integrations

We can build the links on your page



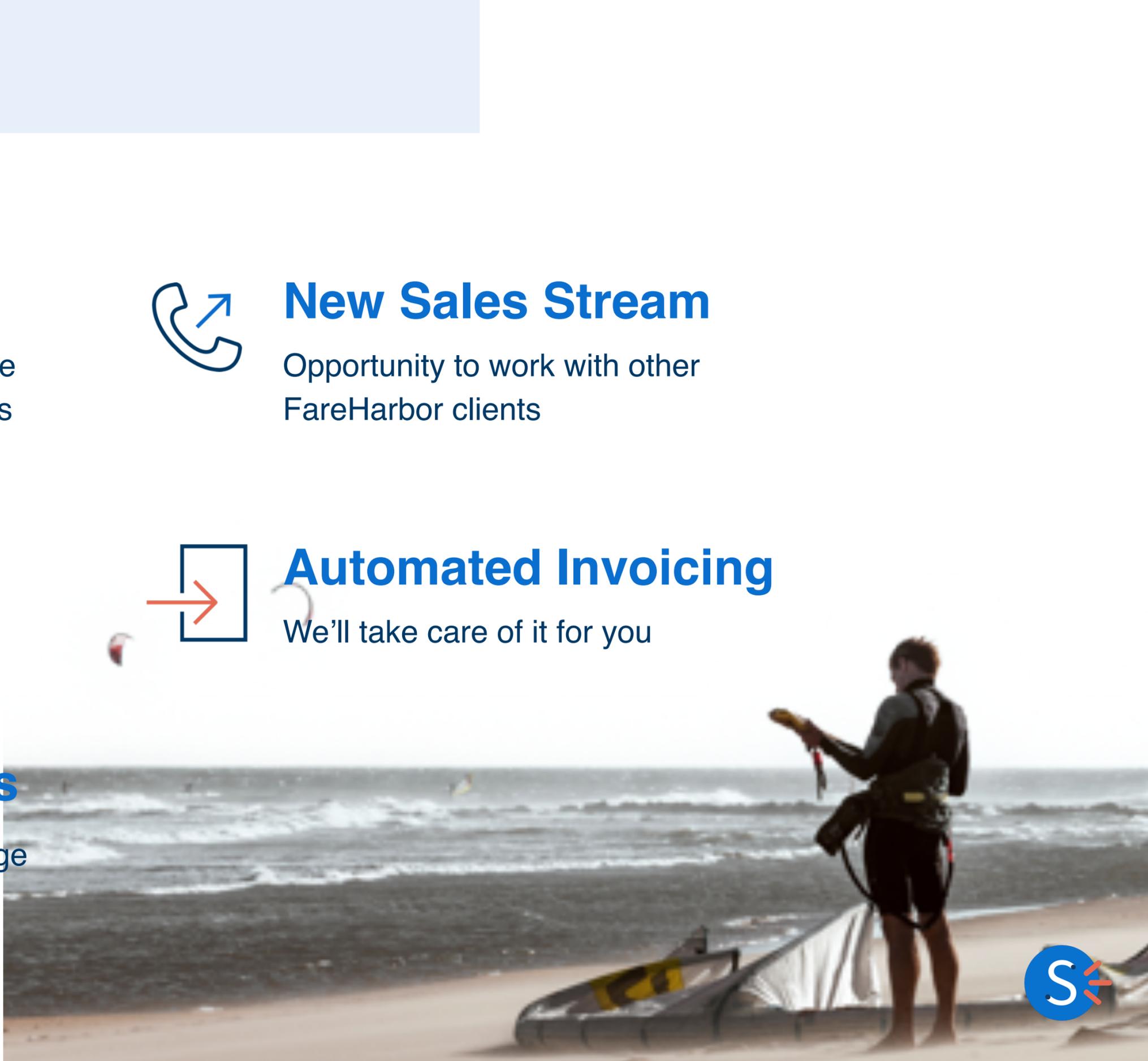
New Sales Stream

Opportunity to work with other FareHarbor clients



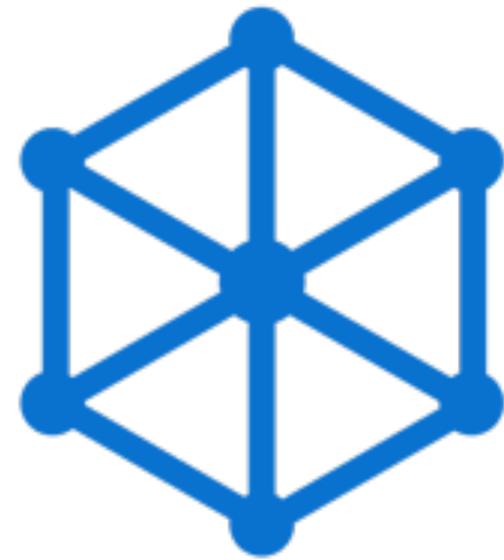
Automated Invoicing

We'll take care of it for you





Introducing:



FAREHARBOR

connect

NEW

Leverage

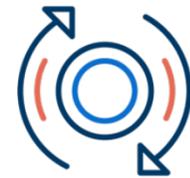
Access

**One
Agreement**



Who Can Sell My Products?

Affiliates with their own **booking and payment system**



OTAs

The traditional bunch



Concierge Services

Think hotels, kiosks, and transportation hubs



Channel Managers

Giving you access to your local and regional DMOs or DMCs





FareHarbor Connect Benefits



More Bookings

From diversified sources



Focus on Your Business

Not administrative tasks



One Agreement

More time doing what you love



One Invoice

No more tracking down payments



Comparing FHDN and FareHarbor Connect

	FHDN	FareHarbor Connect
Who can sell?	FareHarbor clients, travel sites, destination managers, bloggers, etc.	Online travel agencies (OTAs) with a booking platform
Who collects the payment?	FareHarbor client	Connected affiliate
Likely candidates?	Companies with no payment gateway	OTAs with their own payment gateway
Cost	20% commission: \$100 x .20 = \$20 commission and \$80 revenue for you	25% commission: €100 x .25 = €25 commission and €75 revenue for you



I'm Ready to Join...

What's Next

To Join FHDN:

- compass.fareharbor.com/partners/fareharbor-distribution-network
- distributionteam@fareharbor.com
- support@fareharbor.com

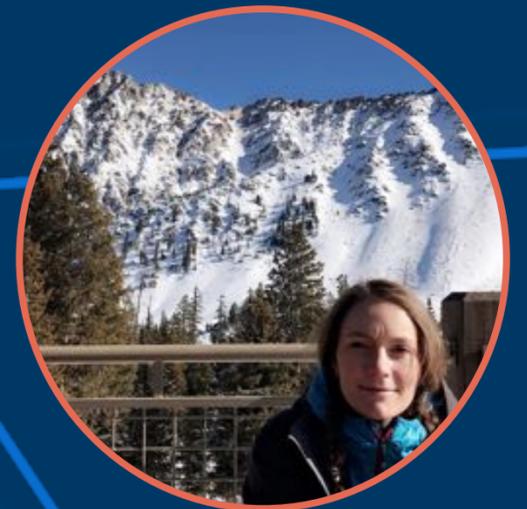
To Join FareHarbor Connect:

- <https://compass.fareharbor.com/partners/fareharbor-connect/>
- support@fareharbor.com





Meet Our Team!
Strategic Partnerships



Thank You 

